Value in Purchasing Program

VIP

SAVINGS THROUGH ASSOCIATION

Medical Supplies | Capital Equipment | Expansion RFP Management | Printing & Promotional Products | Office Supplies
Laboratory | IT & Computer Products | Dental Supplies and Equipment

COMMUNITY HEALTH VENTURES

NATIONAL ASSOCIATION OF Community Health Centers

rchn community health foundation

www.communityhealthventures.com | 1-888-299-0324

The **Value in Purchasing (ViP)** program is the only group purchasing program endorsed by the National Association of Community Health Centers (NACHC). The ViP program is simple to access and seamless to implement.

Products and Services

Including but not limited to:

- Medical Supplies
- Office Supplies
- Printing/Promotional Services
- IT Solutions
- Capital Equipment
- Expansion Consulting
- Dental Supplies

Key Features

- Discounts Based on $100 Billion Purchasing Volume
- No Membership Fees
- No Contractual Obligation
- User-Friendly Applications
- Ease of Use and Implementation

For additional information, please visit:
www.communityhealthventures.com

PROVISTA™

ViP's supply chain partner – **Provista**, offers more than **1,500 contracts** for community health centers, giving ViP members access to more than **$100 billion** in purchasing power.

How does our purchasing power benefit health centers? The greater the dollar volume and the larger the product portfolio, the deeper the discounts we can negotiate.

FOR HEALTH CENTERS BY HEALTH CENTERS

NATIONAL ASSOCIATION OF Community Health Centers

NACHC is the only national membership organization for health centers. NACHC represents the voice of all 1,400 Federally Qualified Health Centers with over 9,800 sites.

COMMUNITY HEALTH VENTURES

CHV is the business development affiliate of NACHC, responsible for developing programs to assist with health centers' business operations.

ViP

The Value in Purchasing (ViP) program is a group purchasing program developed by CHV that offers discounted rates for supplies and services utilized by CHCs, including medical and office supplies, capital and IT equipment, furniture, and more. ViP is administered by CHV with assistance from Provista.

PROVISTA

Provista is the largest national healthcare GPO responsible for negotiating contracts with suppliers of products and services (i.e., Becton Dickinson, Midmark, Welch Allyn, GOJO, etc.) to ensure the lowest prices to our members.

ViP is the only GPO that saves health centers money on their purchases and invests that savings back into the organizations that work on their behalf.

ViP

The only group purchasing program endorsed by NACHC. ViP leverages the purchasing power of all CHCs to negotiate discounted rates for health centers on their supplies and services.

Community Health Centers

Community Health Centers serve the primary health care needs of more than 25 million patients in over 9,800 locations across America.

NATIONAL ASSOCIATION OF Community Health Centers

NACHC serves as the voice and advocate for all 1400 health center grantees and each of their more than 9800 service delivery locations. ViP supports NACHC's work in research, training, technical assistance, and advocacy.

Primary Care Associations (PCA)

State membership organizations working on behalf of CHCs within state legislatures. ViP has a unique partnership program with many state PCAs to support their efforts.

Take advantage of over 1 million products and services under contract, including Medical Supplies, Dental Supplies, Capital Equipment, IT Contracts, and Office Supplies.

MEDICAL DISTRIBUTORS

Henry Schein · imco · McKesson (Empowering Healthcare) · Concordance Healthcare Solutions · Medline · NDC

VIP DENTAL

Benco Dental — We deliver success smile after smile.

The Value in Purchasing (ViP) Dental Program is the only national CHC dental pricing program endorsed by the National Association of Community Health Centers (NACHC). The program is powered by Benco Dental, the nation's fastest growing full-service dental distributor.

FEATURED PARTNERS

American Solutions for Business · HemoCue · Midmark · Quidel · WelchAllyn

POPULAR CONTRACTS AND VENDORS

Masimo · Apple · Staples (that was easy.) · Office Depot OfficeMax (Now one company. Making business personal.) · BD · Microsoft · CDW · FedEx Express · Insight · GE Healthcare

Kimberly-Clark · at&t · PC Connection · verizon · Best Buy For Business · 3M · Dell · GOJO · Covidien

Roche · TIDI Products · P&G · Ricoh · Siemens · Xerox

Danny Hawkins
Senior Vice President
djhawkins@nachc.com
703-684-3934
703-995-0817

Rod Peredo
Vice President of Sales and Client Services
rperedo@nachc.com
703-739-7308
703-995-0817

Hugo Cubias
Marketing Director
hcubias@nachc.com
703-739-7312
703-995-0817

Carrie Schoen
Strategic Accounts Executive
cschoen@provistaco.com
972-910-6496
703-995-0817

Alex Vactor
Senior Account Executive
avactor@nachc.com
301-347-0400 ext. 4061
703-995-0817

Steve Perez
Member Support Specialist
sperez@nachc.com
301-347-0400 ext. 4007
703-995-0817

COMMUNITY HEALTH VENTURES

For additional information, please visit:
www.communityhealthventures.com or call **1-888-299-0324**