



INFORMATION  
MANAGEMENT

DATA AND DEVICE  
SECURITY

DIGITAL BLACK AND WHITE  
AND COLOR PRINTERS

SUSTAINABILITY  
SOLUTIONS

COST  
MANAGEMENT

**SECURE, SUSTAINABLE SOLUTIONS  
THAT HELP YOU MANAGE COSTS.**



CANON SEE IMPOSSIBLE



## CANON SOLUTIONS AMERICA AND THE NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE (NATIONAL IPA)

National IPA and Canon Solutions America offer government, education, and non-profit organizations a convenient, cost effective way to acquire secure printing and document management solutions and services. By utilizing the pre-competed, publically awarded County of DuPage, IL, contract, you can save time and resources using National IPA to access:

- Quality products, advanced software, integrated solutions, and professional services
- Competitively-bid volume discount pricing
- A simplified procurement process for time and resource savings
- Environmentally conscious technology
- Managed Print Services

At Canon Solutions America, our sustainable solutions and advanced technology provide cost-effective document distribution, secure information management, and Managed Print Services helping achieve greater productivity for your organization.

### **No Cost To Register. No Minimum Purchase Requirement.**

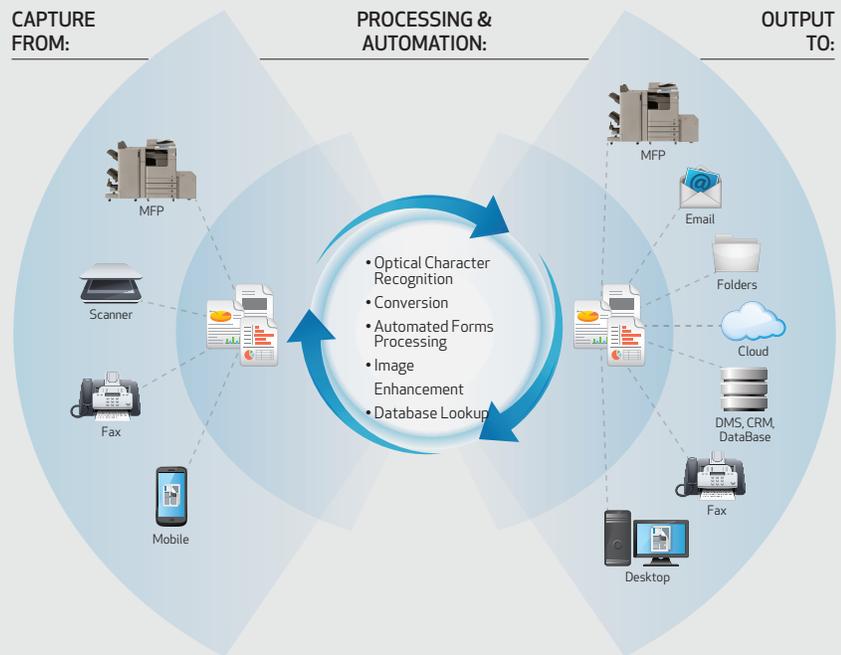
Eligible participants include:

- County, city, and local government offices
- Educational organizations, from pre-K to college
- Non-profit organizations
- Local, city, and state agencies

# DOCUMENT DISTRIBUTION

Despite the growth of electronic communications, paper documentation remains an integral part of many organizations. Managing paper archives can be costly, time consuming, and may hinder overall organizational productivity.

To meet your everyday business needs, specialized Document Distribution solutions from Canon Solutions America can help you capture the value of scanned information rather than just allowing documents to be digitized and sent to an email address or a folder.



## Adopting the right Document Distribution solution will streamline your business through:

- Usage of various capture methods such as Multifunction Devices (MFDs), scanners, and mobile devices as entry points for paper, sending information into your document management solution or other backend systems
- Management of information contained within the scanned documents, using powerful processing capabilities
- Utilization of precise scanning workflows to automate document processing
- A wide array of secure document-routing options, including: Scan to Email, Scan to Folder, Send to Fax, Scan to Database, and Scan to Cloud

These tools help to keep work flowing at a faster pace, improve communication efficiency, and can significantly extend the value of your investment in Canon hardware and software solutions.

## Information Management

Information is one of your organization's most valuable assets. It should be thoroughly protected, meticulously managed, and easily accessible to the appropriate users. However, as your organization grows, so does the volume of information.

This can become cumbersome and present security and privacy issues, especially with compliance regulations and filing methods.

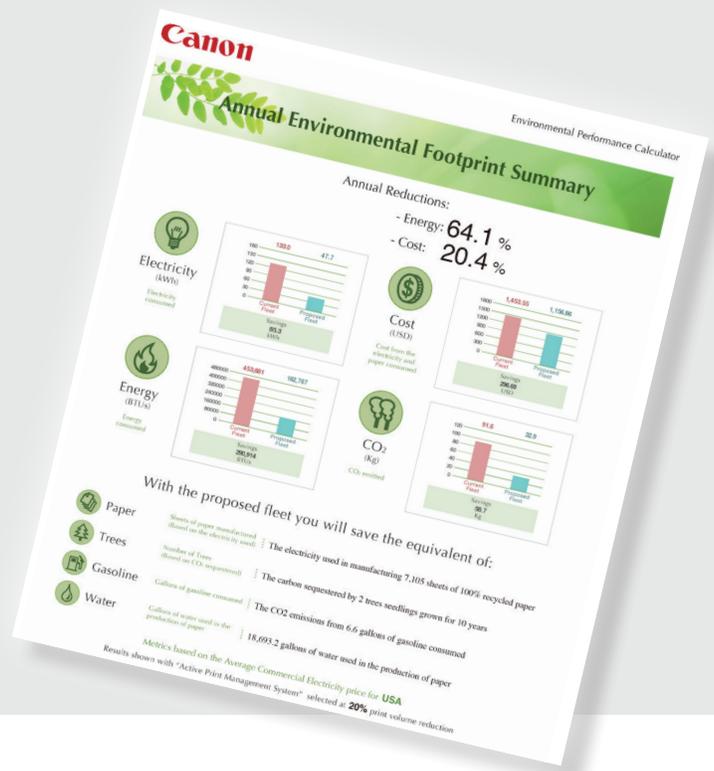
Canon Solutions America's information management solutions enable organizations to gain control of their information by helping different departments capture, organize, store, process, and retrieve virtually any type of information (documents, email, and electronic files) efficiently, economically, and securely.



# CANON'S INITIATIVES FOR A GREENER AMERICA

## Going green?

Our environmental calculator compares the environmental impact of your current office equipment to a new Canon device. Learn how you can benefit by upgrading to newer, more energy efficient products.



## RECYCLING

- Genuine Canon Inkjet Printer cartridge recycling
- Large format ink cartridge collection
- Consumer products recycling
- Copier toner cartridge collection and recycling program



## CLEAN MANUFACTURING

Starting at the very beginning of each product cycle with an analysis of the product's environmental impact. **Programs include:**

- Eliminating hazardous substances from our work environments and products
- Using energy-efficient manufacturing processes
- Using environmentally safer toner product materials
- Using a greater amount of recycled materials
- Developing energy-efficient products

## PARTNERSHIPS & AWARDS





## Information Security

We offer a wide range of cost-effective technologies to address information security and regulation requirements. Canon products include key security features that will protect sensitive information through:

- Access Management System to control device features based upon role profiles
- Secure Print to control printing of confidential information
- Hard Disk Drive (HDD) Data Erase Kit to enable administrators to configure the system to overwrite the internal image server hard disk and erase previous data as part of routine job processing
- Secure Watermark to flag unauthorized copies
- HDD Data Encryption, which uses AES 256-bit encryption to help protect all data stored on the internal disk drive

## Managed Print Services: savings of up to 30% can mean a lot for your budget this year

Canon Solutions America's Managed Print Services can help your organization save up to 30% off your annual print costs. By utilizing one supplier to manage your document output services, you can efficiently streamline fleet management and eliminate wasteful supply ordering.

You can also benefit from detailed usage reports and quarterly reviews so you know exactly where money is being spent. Canon Solutions America can help you minimize costs and add efficiency to your organization by ensuring you have the right devices for the job at hand.

## Maximize your investment to its full potential with professional services from Canon Solutions America

Whether your organization is large or small, you must find ways to work faster without sacrificing quality. When selecting and implementing new technology, a highly skilled technical team is the difference-maker for a successful deployment. Canon Solutions America has the team of experts you need to help you acquire the right technology, solutions, and services for your organization. From pre-sales analysis to post-sales support, our team of technical professionals draws upon decades of technical expertise and real-world experience to ensure you obtain the maximum benefits from your investment.



## TAKE THE PRODUCTIVITY CHALLENGE. GAIN VISIBILITY TO HIDDEN DOCUMENT WORKFLOW COSTS

Canon Solutions America collaborated with InfoTrends® to develop a holistic approach to understanding the performance of your organizations' print and document management process.

This comprehensive assessment, through a series of questions, helps you understand document workflow in five key areas:

- Document management
- Document distribution
- Print management
- Accounts payable
- Sustainability

Your organization's processes are measured against best practices defined by extensive industry analysis, research, and multi-client studies performed by InfoTrends, a leading industry research and analyst firm.

**Take the challenge today.**

**[www.productivity-challenge.com](http://www.productivity-challenge.com)**



National Intergovernmental Purchasing Alliance (National IPA) was established through a collaborative effort of public agencies across the United States with the specific purpose of reducing procurement costs by leveraging group volume. National IPA combines the purchasing volume of participating public agencies across the country in order to receive larger volume discounts from suppliers.

This is an optional use program with **no fee to participate**. To register and become a participant, visit:

**[www.nationalipa.org](http://www.nationalipa.org)**

All master agreements are publicly solicited, awarded through an RFP process, and held by a Principal Procurement Agency, while National IPA serves as a nationwide channel to offer the awarded agreements to public and non-profit agencies. Each agreement includes the required language allowing intergovernmental ("piggy-backing") contract usage.

# Canon

CANON SOLUTIONS AMERICA

For more information, call or visit  
1-800-815-4000 [CSA.CANON.COM](http://CSA.CANON.COM)